

# COMPANY OUTLINE



Interactive Class Room

To The Play Room

Board Room Solution

Video Conferencing

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## **ABOUT US**

**Sterling Technology Nigeria Limited** is formed with a vision to be the most preferred Audio Visual and System Integration solutions Company in Nigeria with the objective of giving the best technology products and cost effective solutions to our customers.

Sterling technology Nigeria Limited is an audio visual, telepresence, Unified Communication and broadcast systems integrators focused on building professional Audio visual Communication solutions for business, commercial, educational and government clients.

STNL's System Integration (SI) Group services enable clients to identify, develop, and implement the most appropriate solutions for their varied technology needs in a project.

System Integration is a critical area for companies due to various factors:

- Multiple systems for various functions that need integration
- New product implementations require integration with the other existing systems
- Need to maximize existing investments while delivering new solutions and increased business value
- New business ownerships require systems & network integration
- Integrating with business partners, suppliers & customers to decrease inventory
- Reduce manual interactions

STNL SI Group product and services offerings span a wide spectrum of technology needs and help the clients to establish a world class infrastructure to run its business and offer services to its valued customers in a seamless manner.

### **The STNL's Advantages are**

- Our team of highly trained professionals is technology oriented and aggressively focused on staying at the leading edge of our industry.
- We feature complete systems integration – from conceptual planning through ultimate installation, Civil & Acoustical Consultancy and hands-on training.
- We design, install and service video conferencing, presentation, distance learning, broadcast and production systems, Unified Communication Products solution and many more.
- Our formalized, time-tested procedures deliver high-quality, user-friendly systems to our customers effectively and efficiently.

STNL is a sister concern of Pacific Solution and Technology Limited & has tied up with world leaders to provide cutting edge products and services here in Nigeria. STNL's vast resource-pool of technical manpower and a decade of experience on servicing the needs of West Africa market give it the enviable edge of bringing world class technology at an affordable price.

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As a 100% employee-owned company, you can count on us to strive at providing the latest audio-visual technologies plus the skilled production, technical support and ongoing service for a wide variety of business communication environments.

## **THE MISSION STATEMENT**

*"Our mission is to improve continually our products and services to meet our customers' communication and system integration needs, letting us to flourish as a business in our organization central, one word will define us different from others **"CUSTOMER FIRST"** From an organizational point of view the company is very focused in keeping the organization at a high level of technical and market knowledge to secure the best possible product range for the company and the best possible products and solutions to meet the customers' expectations."*

## **WHO WE ARE**

We Provide the Link between Technology and You STNL is here to help you sift through technology. Plain and simple. Technology room systems are complicated to assemble in a user-friendly way. Many organizations lack the expert in-house resources for complete technology integration – and that's okay. We have an entire team of specialized engineers and technicians to partner with your organization through the entire audio-visual project process – development, design, installation and support

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- New product implementations require integration with the other existing systems
- Need to maximize existing investments while delivering new solutions and increased business value
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SI Group product and services offerings span a wide spectrum of technology needs and help the clients to establish a world class infrastructure to run its business and offer services to its valued customers in a seamless manner.

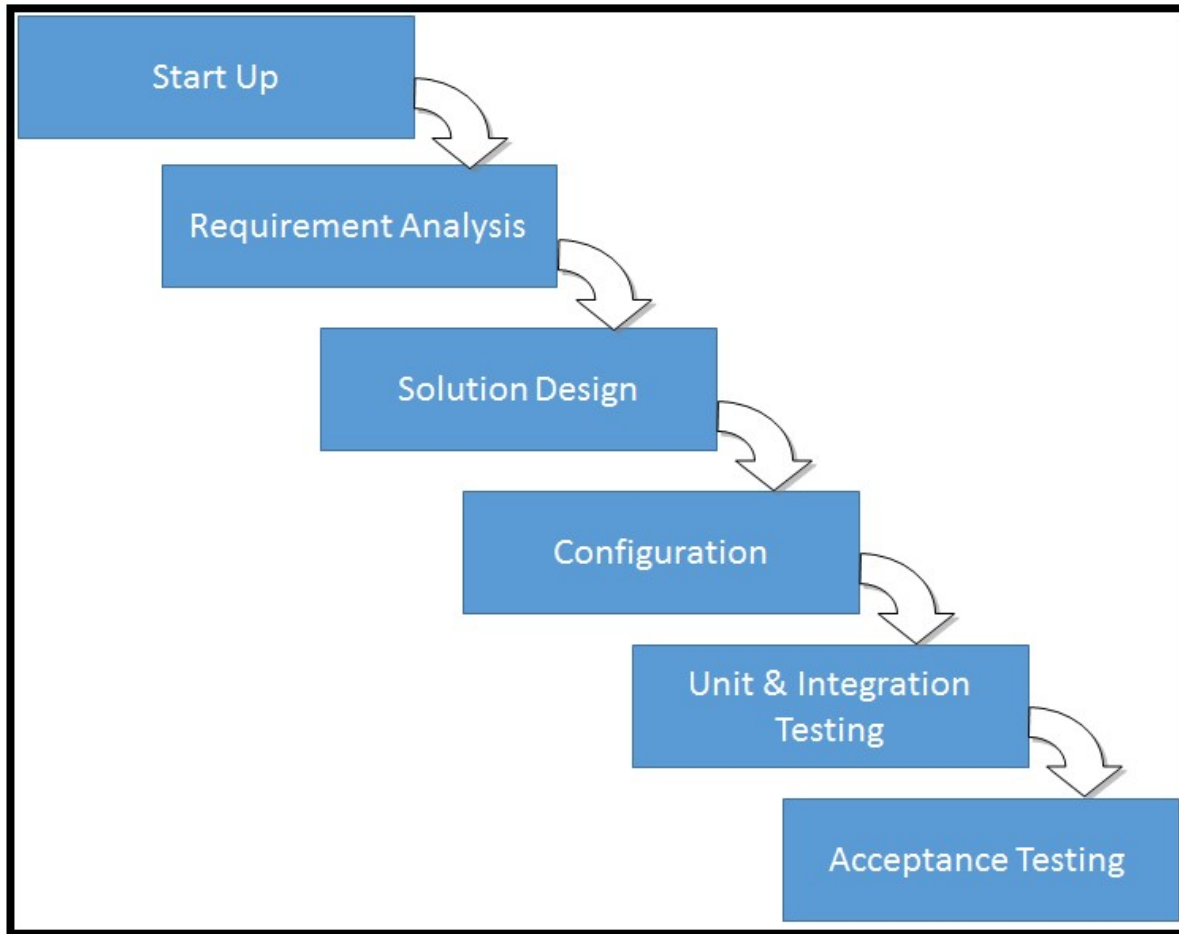


Our services enable clients to identify, develop, and implement the most appropriate solutions for their varied technology needs in their requirement of collaboration & Audio Visual System Integration solutions or products. Our product and services offerings span a wide spectrum of technology needs and help the clients to establish a world-class infrastructure to run its business and offer services to its valued customers in a seamless manner. Services enable clients to identify, develop, and implement the most appropriate solutions for their varied technology needs in their requirement of collaboration & Audio Visual System Integration solutions or products. Our product and services offerings span a wide spectrum of technology needs and help the clients to establish a world-class infrastructure to run its business and offer services to its valued customers in a seamless manner.

All projects are in STNL have execute within the framework of its Quality Management System (QMS). The QMS requires the a Project to be broken up into the following phases;

- Project Start-up
- Requirement Analysis
- Solution Design
- System Delivery and Configuration
- Unit Testing
- Integration Testing
- User Acceptance Testing
- Warranty and Maintenance Support

The diagram below shows the overall process.



## QUALITY MANAGEMENT SYSTEMS

Quality has been a continuous journey at STNL. In keeping with this objective, STNL technology adopted the Philip Crosby's methodology of Quality Improvement Process Management (QIPM).

Under this initiative, majority of the people have been already trained on quality tools & concepts and a number of improvements have been carried out.

### ***Philosophy of Quality***

**"We shall deliver defect-free products, services and solutions to meet the requirements of our external and internal customers, the first time, every time."**

### Our Partial Reference






























Providing solutions to satisfied customers, STNL & his associate companies has successfully delivered Audio Visual Communication projects.



## Our Partner

EVERY SOLUTION IS DIFFERENT- Our Strategic Partnership Will helps us in Right Design with the Correct Product, STNL with his partner companies has built enduring relations with the world's leading producers of equipment for communication facilities.

It is a network that is growing rapidly as we add new technologies to our range. Thanks to our partners, we add to our knowledge base so that we can offer our clients the most appropriate integrated solutions.

VIDEO CONFERENCE NG/Audio Conferencing					Digital Signage				
Display/Video wall / LED outdoor/ Indoor wall					Sound Masking Solution/PA Solution				
Projectors					Interactive Panel/Board/te aching Solution				
Speaker/Amplif ier/Microphone					Meeting Scheduler/Roo m Booking System				
Signal Processor/Matri x Switcher/Contro l processor/Cabl es/Home Automation					Wireless Solution				
					USB CAMERA/DOC UMENTCAME RA/LiveStream ing				

For any further clarifications please contact, the undersigned is our contact details we are more than happy in reply on your any query.

Thanking You

With Best Regards

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